



60 second interview with Kurt Rademacher

Kurt Rademacher, 16/2/2015

Kurt Rademacher TEP, Attorney with Butler Snow LLP in Mississippi

What does your firm do?

Butler Snow LLP is a large, full service US law firm with depth in both the international and domestic private client practice areas.

What is your perception of STEP and what does it mean to your business?

STEP is the premier professional organisation for our international private client lawyers.

What do you feel are the main challenges facing your organisation/practitioners at the moment?

One of our primary and consistent challenges is finding sufficient numbers of the right kinds of lawyers to help us exceed client responsiveness expectations. We look for demonstrated technical tax excellence and an outgoing personality that meshes well with a hands-on private client practice. Since our culture stresses teamwork and elimination of internal competition, we also look for lawyers who 'play well with others' and who genuinely care about their colleagues.

How will you deal with these challenges?

We continue to actively recruit Butler Snow tax lawyers.

What jurisdictions/regions are currently important to your work and why?

The UK accounts for approximately 50 per cent of our work. The remaining 50 per cent comes predominantly from Asia. These geographic regions are important for us because of the large numbers of US connected persons living

there.

Your firm was shortlisted for a STEP Private Client Award in 2014. What motivated you to submit a nomination for PCA?

I am just incredibly proud of the work that Brad Westerfield and the rest of our international tax team have done in building such a thriving international private client practice in such a short period of time.

What did being shortlisted for a PCA mean to your firm?

It was a real honour for us, and we were incredibly humbled to be shortlisted among so many top-quality firms.

What's the best piece of advice you've been given?

Enjoy life – it's not a rehearsal.

What's been your career highlight?

So far... the launch of Butler Snow's London office!

Who has been your greatest mentor and why?

My brother, Erik Rademacher. He is the hardest working person I have ever met, but he still always makes the time to help others in need. I once met a lawyer who said she recognised the surname and asked me if I knew Erik. When I said he was my brother, she explained – through tears – that when her husband was being treated for cancer and could not walk, Erik spent his weekend rebuilding the barn and fence at their farm after a storm so they did not lose their livestock. I have heard story after story like that from others, but never from Erik.

What do you do in your spare time?

I enjoy the outdoors with my wife and two young sons. I am a keen saltwater and freshwater angler.

What's the best book you have read this year?

The Quest for Alpha, the Holy Grail of Investing by Larry E. Swedroe.

What's your favourite quote?

'There is no limit to what you can achieve if you don't care who gets the credit'.

If you could have any view from your office window, what would it be?

St Paul's Cathedral on the left and Seven Mile Beach, Grand Cayman on the right!

Kurt Rademacher TEP is an Attorney with Butler Snow LLP in Mississippi. He has been named one of the leading

lawyers in the US private client field by multiple industry guides. In addition to his domestic experience in the US, Kurt has worked extensively in the UK and Asia-Pacific region.

Nominations for the 2015/16 STEP Private Client Awards are open now and close on 30 April.

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