



## **SCOTT B. SHANKER**

### **Memphis Office**

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*Scott has extensive experience representing hospitals and health systems, single- and multi-specialty physician practices, ambulatory surgery centers and ancillary service providers.*

### **PRACTICE AREAS AND INDUSTRY TEAMS**

- Health Law
- Data Security and Privacy

### **EXPERIENCE**

- Extensive representation of hospitals and health systems, single- and multi-specialty physician practices, ambulatory surgery centers and ancillary service providers.
- Counsel to healthcare clients regarding business operations and regulatory matters, including structuring professional service and employment agreements.
- Represent buyers and sellers in healthcare transactions and joint ventures.
- Advise on compliance with fraud and abuse, physician self-referral (Stark Act), self-disclosure and reporting, fee-splitting issues, certificate of need, licensure, enrollment, reimbursement and corporate practice of medicine issues.
- Draft and negotiate supply purchase agreements and hardware and software license and procurement contracts.
- Experience working with the Office of Civil Rights in Breach notifications and settlements.
- Regularly drafts Business Associate Agreements and HIPAA Authorizations, and advises clients regarding HIPAA privacy matters.

### **BAR ADMISSIONS**

- Missouri, 2001
- Kansas, 2002
- Tennessee, 2005
- Washington, 2013

## **DISTINCTIONS**

- *Best Lawyers in America*®
  - Lawyer of the Year, Health Care Law (Memphis), 2020
  - Health Care Law, 2008-2020
- *Super Lawyers*®
  - Mid-South Rising Stars, 2010-2016

## **ASSOCIATIONS**

- American Bar Association
- American Health Lawyers Association
- Tennessee Bar Association
- Memphis Bar Association
  - Health Law Section

## **EDUCATION & HONORS**

- St. Louis University, J.D., 2001
- St. Louis University, Certificate of Health Care Law, 2001
- University of Kansas, B.A., Human Biology, 1998

## **PAPERS, PRESENTATIONS & PUBLICATIONS**

- Co-Presenter, “Healthcare Law 101 – Fraud and Abuse Fundamentals, Scenario-Based Training,” Memphis Bar Association, Health Law Section, October 2019.
- Presenter, “From the Boardroom to the Big House? How Corporate Compliance and Government Regulations Keep You Safe,” Memphis Bar Association, Health Law Section, July 2016.
- Co-Author, “CMS Proposes New Rule that Attempts to Align Certain Practical Realities with Stark Law Compliance,” *Memphis Medical News*, August 2015.